# Do Short-selling Constraints Matter? by Cornelli & Yilmaz

#### Harjoat S. Bhamra

UBC

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1 / 17

## Outline

- Aim
- Why do we care?
- Model Summary & Results
- Comments

#### Paper's aim:

- How do short selling constraints impact the relationship between prices and fundamentals
  - Focus on long run prices

$$\lim_{t \to \infty} P_t \tag{1}$$

- Key features
  - Standard Diamond & Verrecchia (1987) framework
  - One important change: make proportion of informed traders unknown, but with a known distribution.

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# Short sales constraints and you

- Regulators restrict short selling to decrease potential downward price cascades. Counterargument: this only contributes to market inefficiency.
- Would like to understand impact of short selling constraints on
  - Financial variables
    - prices, returns, risk premia, volatility, correlation, etc
  - Real variables
    - real investment
    - production
    - household welfare ← YOU
  - If anything happens, starts with financial variables and can feed into real economy, affecting welfare
- Diamond & Verrecchia (1987)
  - $\lim_{t\to\infty} P_t$  not impacted by short sales constraints
  - should be no long-run impact on welfare
- This paper
  - $\lim_{t\to\infty} P_t$  is impacted by large short sales constraints
  - should be a long-run impact on welfare



4 / 17

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# Model Summary I

- Two assets, ex-ante identical
- $t \in \mathbb{N}$
- cash flow, v (fundamental value) fixed over time, but which value does it take? Common knowledge:  $Pr(v=1) = \lambda$ ,  $Pr(v=0) = 1 \lambda$ .
- risk-neutral market makers: no inventory costs or constraints
- continuum of risk-neutral traders
  - $\mu$  are Informed
  - $1 \mu$  are **Uninformed**: 1/2 buy and 1/2 sell in any period
  - fraction  $\rho$  own asset 1
  - fraction  $1 \rho$  own asset 2
  - $\mu$  unknown constant, common knowledge: pdf  $f(\mu)$
  - ρ known constant
- What do Informed traders know?
  - iid signal  $s_i$  for asset i
  - $\Pr(s_i = 1 | v_i = 1) = \Pr(s_i = 0 | v_i = 0) = \phi \in (1/2, 1)$

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# Model Summary: Informed Traders, Learning

- Informed traders use information in signals
- Posterior belief via Bayes' Thm

$$\beta(v_i = 1 | s_i = 1) = \frac{\Pr(s_i = 1 | v_i = 1) \Pr(v_i = 1)}{\Pr(s_i = 1 | v_i = 1) \Pr(v_i = 1) + \Pr(s_i = 1 | v_i = 0) \Pr(v_i = 0)}$$
$$= \frac{\phi \lambda}{\phi \lambda + (1 - \phi)(1 - \lambda)} > \lambda$$



## Model Summary: Markets Makers and Order Flow

Market makers and prices.

• Market makers set price to maximize expected profits  $\Rightarrow$  in period 1

$$A_1 = E[v|\widehat{h^1 = +1}]$$
 (2)

$$B_1 = E[v | \underbrace{h^1 = -1}_{\text{coll}}] \tag{3}$$

Prices impacted by order flow.



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## Long-run price with no short sale constraints

lacktriangle What about price in the long-run as  $t o \infty$ 

$$\lim_{t \to \infty} P_t = E[v|\text{infinite seq of buys and sells}] \tag{4}$$

- In the long-run, what proportion of trades will be buys and sells?
- Conditional on v = 1, the fraction of buy orders for asset 1 is

$$\frac{\Pr(\textit{buy}|\textit{v}=1)}{\text{fraction of traders trading asset 1}} = \frac{\frac{1}{2}(1-\mu)\rho + \mu\phi}{1 - (1-\mu)(1-\rho)} \tag{5}$$

• Conditional on v = 0, the fraction of buy orders for asset 1 is

$$\frac{\Pr(buy|v=0)}{\text{fraction of traders trading asset 1}} = \frac{\frac{1}{2}(1-\mu)\rho + \mu(1-\phi)}{1 - (1-\mu)(1-\rho)} \tag{6}$$

- Fraction of buy orders cond. on  $v=1>\frac{1}{2}>$  fraction of buy orders cond. on v=0,  $\forall \mu \in [0,1]$
- After many observations, if fraction of buy orders  $> \frac{1}{2}$ , know v=1 and if fraction of buy orders  $< \frac{1}{2}$ , know v=0. Through observing order flow eventually learn what v is. Therefore,

$$\lim_{t \to \infty} P_t = v. \tag{7}$$

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8 / 17

# Long-run price with severe short sale constraints

- Ban short sales!
- Impacts the order flow: fraction of buys in long-run order flow sequence will be different.
- ullet Can find values of  $\mu$  such that market makers no longer learn v as  $t \to \infty$



9 / 17

# Summary

• uncertainty about  $\mu$  (fraction of informed traders) + short sale ban  $\Rightarrow$  cannot learn  $\nu$  from order flow as  $t \to \infty$ 



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10 / 17

#### Real life short sale constraints

- Usually, only a small proportion of the market is affected
- If we impose short sales constraints on a few stocks, there will be an eqm impact on other stocks, but will it really be of any consequence?
- Any welfare effects tiny?



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#### Number of Assets

- Clarify why need 2 assets:
  - ownership effects? is that it?
  - I think one asset would be fine



12 / 17

# Path Dependence

• Look at predictability, momentum?



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# **Price Stationarity**

- assumptions about *v* being fixed over time, not realistic when thinking about long-run prices.
- prices may look stationary over 1 day, but not over 10 years

$$V \in \{A + B \cdot t - 1, A + B \cdot t + 1\}$$
 (8)

• Perhaps make B unknown instead of  $\mu$ ?



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# Framing the discussion of size of short selling costs

- cost of short selling is huge: equals fundamental value.
- Would 1% of fundamental value be ok? Or is that too small?



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ullet page 9, Proof of Prop 3, 8th line from bottom, p, should be a ho



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#### Conclusion

- I enjoyed working through the proofs.
- Write another paper like this!
- Explore results on path dependence more fully.



17 / 17